

# BAKRI AL-KURABI

Warehouses Manager | Sales Manager | Assistant General Manager | Sales Representative | Laboratory Tech

+963 939 923 043 @ bakri929@gmail.com

https://www.linkedin.com/in/bakri-alkurabi-179351134?originalSubdomain=tr Damascus - Syria



## SUMMARY

I'm interested in a position where I could farther learn skills over my preexisting experience and develop both myself and benefit the company and my team simultaneously.

## KEY ACHIEVEMENTS

**Sales Growth Leadership**

Led team to achieve 25% annual sales growth, surpassing targets consistently.

**Operational Cost Reduction**

Implemented cost-saving measures, reducing operational expenses by 15% annually.

## EXPERIENCE

- 2009 - 2019

Jeddah

Warehouses Manager

Delta Marketing Co.

Increased warehouse efficiency by 30% over four years through process optimization.
- 1996 - 2009

Jeddah

Sales Manager

The Saudi Co. of Chemical Trading
- 1994 - 1996

Jeddah

Assistant General Manger

Saudi Yeast Co.
- 1987 - 1994

Jeddah

Marketing & Sales Manager

Saudi Yeast Co.
- 1983 - 1986

Jeddah

Sales representative

Abbar & Zainy Co.
- 1982 - 1983

Jeddah

Laboratory Tech

Ice Cream & Dairies Co.

## TRAINING / COURSES

- Butter & Butter Fats (Oct 1986).

Corman Factories - Belgium
- Professional Selling & Management(Oct, 1993), American Management Association - USA
- Baker Yeast Industries (Oct 1993), Universals Foods Factories - USA
- ISO 9000 implementation (Nov 1993), The Neville-Clarke Group Ltd.- JCC
- Oriented Poly Propylene and flexible Packaging (Oct 1997), Mobil Plastics Europe - Belgium
- Paints & Inks Coating Resins (Nov 1999), Cray Valley Factories - UK